

Sales & Marketing Engineer

Department: Sales & Marketing

Location: Chennai / Pune

Job Summary

We are hiring a dynamic Sales & Marketing Engineer to drive business for CNC machines in the sheet metal fabrication industry. The role focuses on client engagement, technical solutioning, and business development.

Key Responsibilities

- Promote and sell CNC Punching, Bending and Laser Cutting machines.
- Identify and develop relationships with new and existing clients.
- Understand client technical needs and provide consultative solutions.
- Collaborate with global teams and participate in industry events.
- Conduct product presentations and prepare proposals.

Required Qualifications

- B.E./B.Tech or Diploma in Mechatronics, Electronics, or Electrical Engineering.
- Minimum 2 years of experience in sheet metal fabrication machine sales.

Preferred Skills & Experience

- Excellent communication in English and Tamil.
- Strong interpersonal skills and confident personality.
- Experience with technical equipment sales is a plus.

Soft Skills

- Self-driven and customer-focused.
- Strong negotiation and presentation skills.
- Adaptability and team collaboration.

Travel/Other Requirements

Willingness to travel as per business needs. Age limit: Below 30 years.